



1-888-335-5335

Insurance Exchange

Price. Protection. Peace of Mind.

Focus on Your Patients
We'll Focus on Your Practice.



Hello,

Positive Physicians, PIPE, and PCA are proud to announce a partnership that will provide new resources to you, the broker, that are sure to improve sales. We have partnered with SAGE Scholars to offer tuition reward points to the beneficiaries of your insureds, their staff, and you - the broker.

When your insureds purchase medical malpractice insurance from PPIX, PIPE, or PCA, they're enrolled at no extra cost in the SAGE Scholars program. Once enrolled, they will receive tuition rewards points towards their children's or grandchildren's education at any of the 370 approved colleges and universities.

As a reward for selling our malpractice insurance, we are pleased to also offer tuition rewards to our brokers as well. With 1 point equalling \$1.00 of tuition credit, you will receive 2,000 points for every \$100,000 of new business you bind with us. In addition, when your insured renews with us your points increase by 2,000 tuition points every year.

SAGE Scholars can offer your insureds the following:

- Upon joining, each Physician will receive 5,000 points, and an additional 5,000 points upon renewal.
- The Executive Manager or Office Managers as well as Physician Assistants, and Nurse Practitioners will receive 3,000 points, and an additional 3,000 points upon the group renewing.
- Each staff member will receive 2,000 points, and an additional 2,000 points upon renewal of the group.
- Brokers receive 2,000 points for every \$100,000 of new business. And when your insured renews, your points increase by 2,000 tuition points every year.

To learn more about how this pertains to brokers, watch this short video: <https://youtu.be/JhUS9LvCCA>

This benefit is being provided to your clients at no additional cost. Find out more by visiting positivephysicians.com, or by calling us at 1-888-335-5335.

For more information and a list of participating colleges, please click here: http://bit.ly/PPIX_Sage



American Academy of Pediatrics
DEDICATED TO THE HEALTH OF ALL CHILDREN™
New Jersey Chapter



The New Jersey Chapter, AAP, and NJAAP Purchasing Alliance have partnered with Positive Physicians Insurance Exchange (PPIX) to provide you exclusive proprietary member rates on Medical Malpractice Insurance.

TO TAKE ADVANTAGE OF THESE EXCELLENT RATES PLEASE VISIT
www.njaappurchasingalliance.org
or positivephysicians.com



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If you have any questions contact Leslie Latta, Chief Operating Officer at llatta@positivephysicians.com or Janet McCrossen, Risk Manager at jmccrossen@positivephysicians.com

www.positivephysicians.com